



Planning For Success in Defence – Big Data & Reporting Projects

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Agenda






- **Keys to successful planning in defence**
- **Case Reference**
 - **Business Background**
 - **Challenges**
 - **How we overcame those challenges**
 - **What the future looks like**
- **Q&A**

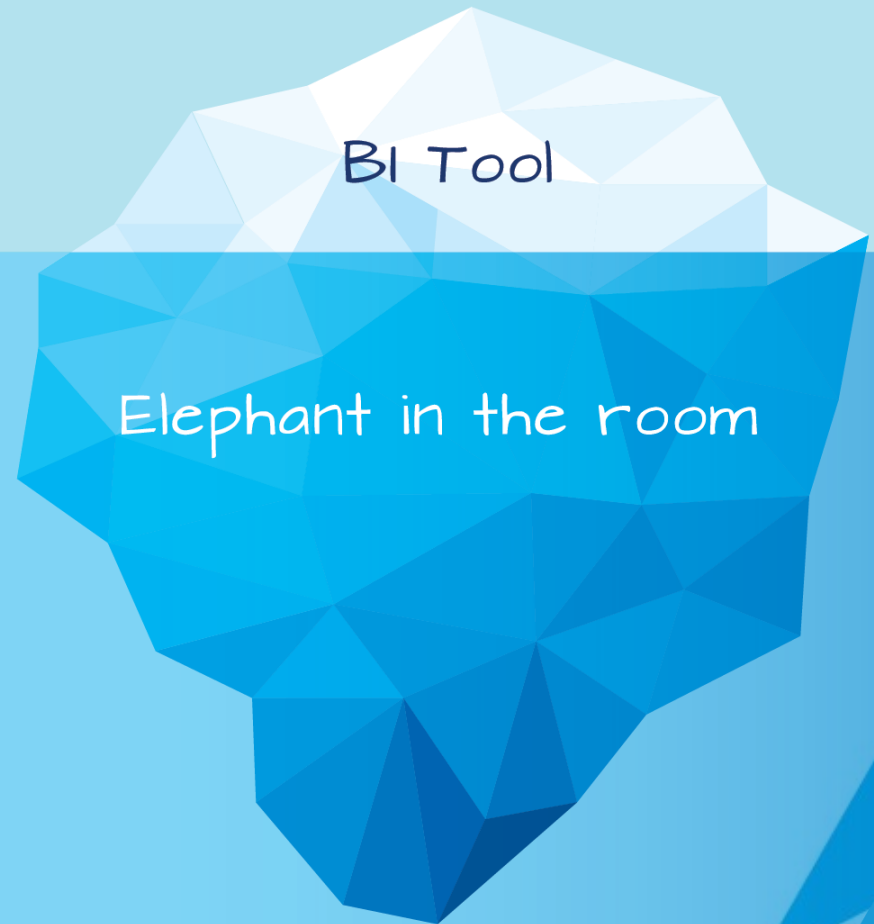
Project Success Hinges On...



Tool



-  Vision
-  Data
-  Communication
-  Team
-  Technology
-  Action



Case Reference:

The client and what they wanted to achieve



£Multi BN Manufacturer of
Defence Assets



Involved in long Defence
projects – released in phases



Working sometimes as a
consortium



To better meet the clients needs
and improve efficiency, they
wanted to develop a platform
that could :

- Improve Controls around budget
- Improve Data Accuracy
- Build a SUSTAINABLE CAPABILITY in order to enhance the confidence to release budget for the following phases

Challenges

Previously Failed Projects

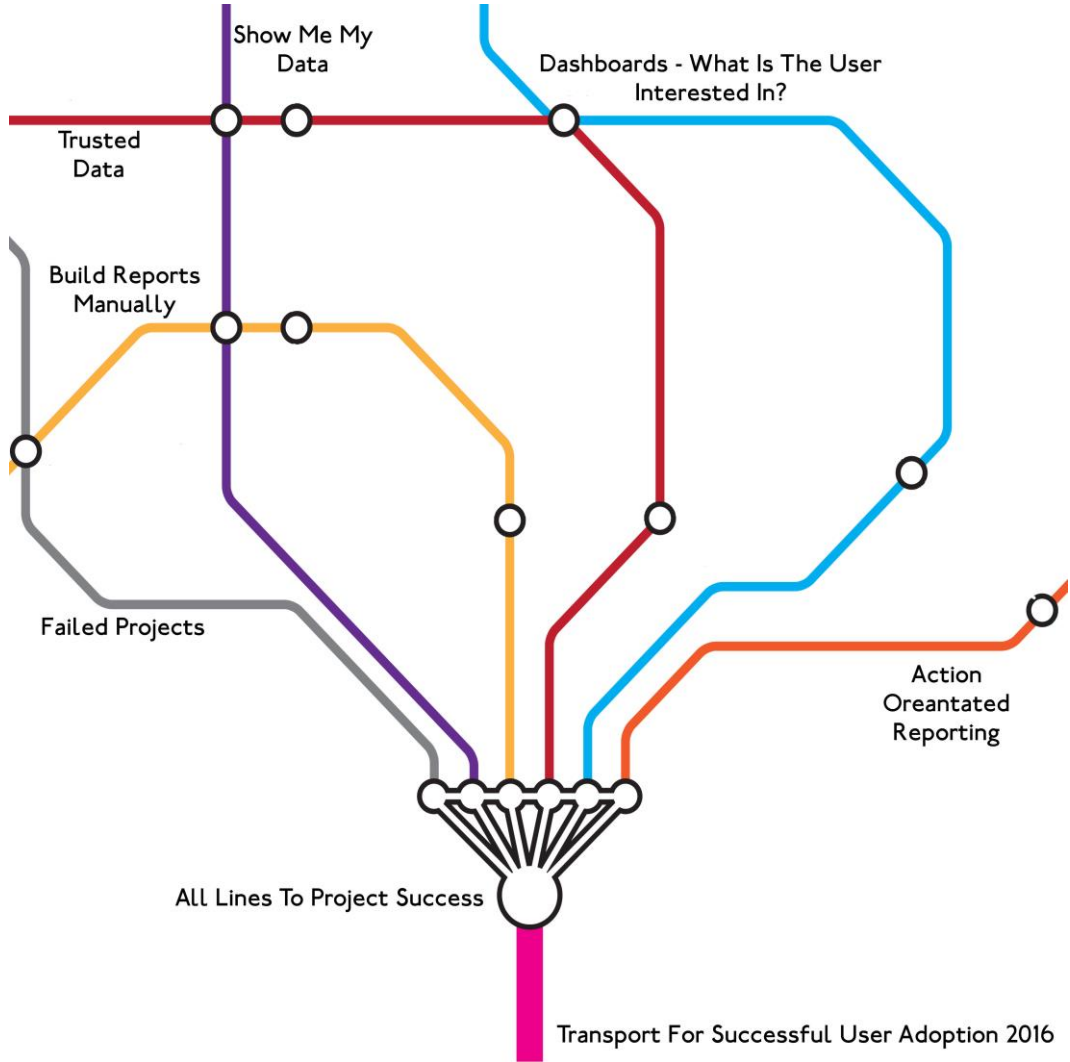
Lack of confidence within the end user community

Complexity & ever changing systems

Getting off the right start and measuring continued success

Silos of Data, knowledge, teams, departments, reports

User Adoption Map:



Success points



- People are changing the way they work
- Huge amounts of time saved by moving away from spread sheets.
- This capability is now been rolled out across Multiple Divisions
- Number of users is soaring – now at 6000+
- More and more demand
- Scaling the team for success and sustainability
- The original objective has been met – our client can now with confidence share information with the MOD knowing its accurate
- Rolled out other programmes to help

We would now like to open
the floor for any questions
and discussion.